



# PT INDOMOBIL SUKSES INTERNASIONAL Tbk DAN ENTITAS ANAK

WISMA INDOMOBIL I LANTAI 6, JL. LET. JEND. M.T. HARYONO KAV. 8  
JAKARTA 13330, INDONESIA

## LAPORAN POSISI KEUANGAN KONSOLIDASIAN

30 Juni 2013 (tidak diaudit), 31 Desember 2012 (diaudit) dan 1 Januari 2012/31 Desember 2011 (diaudit)  
(Disajikan dalam jutaan Rupiah kecuali Data per Saham)

ASET	30 Juni 2013	31 Desember 2012	1 Januari 2012/ 31 Desember 2011 Disajikan Kembali	LIABILITAS DAN EKUITAS	30 Juni 2013	31 Desember 2012	1 Januari 2012/ 31 Desember 2011 Disajikan Kembali
<b>ASET LANCAR</b>				<b>LIABILITAS JANGKA PENDEK</b>			
Kas dan setara kas	1.505.203	1.135.008	1.609.296	Utang jangka pendek	4.042.374	3.291.596	1.142.251
Piutang usaha				Utang			
Pihak-pihak berelasi	159.650	167.874	100.355	Usaha			
Pihak ketiga - setelah dikurangi penyisihan kerugian penurunan nilai sebesar Rp6.568 pada tanggal 30 Juni 2013, Rp17.694 pada tanggal 31 Desember 2012 dan Rp16.402 pada tanggal 1 Januari 2012/31 Desember 2011				Pihak ketiga	430.618	349.935	432.303
Piutang pembiayaan - setelah dikurangi penyisihan kerugian penurunan nilai sebesar Rp16.640 pada tanggal 30 Juni 2013, Rp30.114 pada tanggal 31 Desember 2012 dan Rp19.931 pada tanggal 1 Januari 2012/31 Desember 2011	2.117.082	1.792.339	1.122.264	Pihak-pihak berelasi	1.634.339	1.775.578	1.658.096
Piutang lain-lain				Lain-lain			
Pihak ketiga				Pihak ketiga	566.354	226.951	215.181
Pihak-pihak berelasi	20.717	15.139	24.096	Pihak-pihak berelasi	-	7.496	185.598
Pihak ketiga - setelah dikurangi penyisihan kerugian penurunan nilai sebesar Rp1.173 pada tanggal 30 Juni 2013, Rp1.054 pada tanggal 31 Desember 2012 dan Rp1.145 pada tanggal 1 Januari 2012/31 Desember 2011				Utang muka pelanggan dan penyalur	195.913	439.555	275.083
Persediaan - setelah dikurangi penyisihan atas keuangannya sebesar Rp7.039 pada tanggal 30 Juni 2013, Rp7.134 pada tanggal 31 Desember 2012 dan Rp17.984 pada tanggal 1 Januari 2012/31 Desember 2011	3.530.108	3.888.215	2.407.381	Utang pajak	109.911	56.930	110.004
Uang muka pembelian	380.388	111.291	79.024	Beban akrual	230.889	223.845	122.007
Pajak dibayar di muka	202.427	201.951	148.003	Liabilitas imbalan kerja jangka pendek	23.081	19.968	18.416
Biaya dibayar di muka	136.216	98.164	66.167	Utang derivatif - neto	3.276	-	978
Jumlah Aset Lancar	9.690.905	9.813.159	7.386.526	Utang jangka panjang yang jatuh tempo dalam waktu satu tahun			
				Utang bank	874.188	772.702	705.039
				Utang obligasi - neto	106.119	585.128	277.223
				Pembayaran konsumen	79.505	124.377	53.994
				Utang lainnya	29.202	89.426	219.006
				Jumlah Liabilitas Jangka Pendek	8.325.769	7.963.487	6.415.178
				<b>LIABILITAS JANGKA PANJANG</b>			
				Utang jangka panjang - setelah dikurangi bagian yang jatuh tempo dalam waktu satu tahun			
				Utang bank	2.419.474	1.481.595	1.117.251
				Utang obligasi - neto	2.730.546	2.228.932	922.786
				Pembayaran konsumen	15.952	34.731	68.830
				Utang lainnya	40.648	35.970	206.253
				Penyisihan imbalan kerja karyawan	101.892	95.716	79.651
				Pendapatan diterima di muka	11.328	16.294	20.177
				Liabilitas pajak langgahan - neto	19.132	12.453	461
				Jumlah Liabilitas Jangka Panjang	5.338.972	3.906.732	2.415.409
				<b>JUMLAH LIABILITAS</b>	<b>13.664.740</b>	<b>11.869.219</b>	<b>7.830.587</b>
				<b>EKUITAS</b>			
				Ekuitas yang Dapat Diatribusikan kepada Entitas Induk			
				Modal saham			
				Modal dasar - 7.600.000.000 saham (2011 dan 1 Januari 2011/31 Desember 2010; 3.800.000.000 saham) dengan nilai nominal Rp250 per saham (2011 dan 1 Januari 2011/31 Desember 2010; Rp500 per saham)			
				Modal ditempatkan dan disetor penuh - 2.765.278.412 saham pada tanggal 30 Juni 2013, dan 31 Desember 2012, 1.382.639.206 saham pada tanggal 1 Januari 2012/31 Desember 2011	691.320	691.320	691.320
				Agio saham	2.833.425	2.833.859	2.898.759
				Selalih transaksi perubahan ekuitas entitas anak dan dampak transaksi dengan kepentingan nonpengendali	(82.843)	(82.172)	(63.700)
				Saldo laba			
				Ditentukan penggunaannya	10.000	5.000	-
				Belum ditentukan penggunaannya	1.959.583	1.674.721	1.041.142
				Pendapatan komprehensif lainnya	(23.089)	63.630	102.151
				Sub-jumlah	5.388.395	5.166.358	4.669.670
				Kepentingan Nonpengendali	562.111	522.087	405.173
				Jumlah Ekuitas	5.950.506	5.708.445	5.074.843
				<b>JUMLAH LIABILITAS DAN EKUITAS</b>	<b>19.615.246</b>	<b>17.577.664</b>	<b>12.905.430</b>
				<b>ASET TIDAK LANCAR</b>			
				Piutang pembiayaan - setelah dikurangi penyisihan kerugian penurunan nilai sebesar Rp44.693 pada tanggal 30 Juni 2013, Rp25.601 pada tanggal 31 Desember 2012 dan Rp17.620 pada tanggal 1 Januari 2012/31 Desember 2011	3.616.087	2.020.015	1.529.633
				Penyerahan saham - setelah dikurangi penyisihan penurunan nilai penyerahan saham sebesar Rp1.170 pada tanggal 30 Juni 2013, 31 Desember 2012 dan pada tanggal 1 Januari 2012/31 Desember 2011	2.338.986	2.334.839	1.574.975
				Aset tetap - setelah dikurangi akumulasi penyusutan sebesar Rp1.017.529 pada tanggal 30 Juni 2013, Rp891.891 pada tanggal 31 Desember 2012 dan Rp730.845 pada tanggal 1 Januari 2012/31 Desember 2011	3.391.011	2.951.054	2.040.836
				Aset yang dikuasakan kembali - setelah dikurangi penyisihan kerugian penurunan nilai sebesar Rp16.794 pada tanggal 30 Juni 2013, Rp12.914 pada tanggal 31 Desember 2012 dan Rp10.689 pada tanggal 1 Januari 2012/31 Desember 2011	42.706	36.937	32.118
				Kas di bank dan deposito berjangka yang dibatasi penggunaannya	1.505	5.228	14.820
				Aset pajak langgahan - neto	185.502	144.383	152.825
				Taksiran tagihan pajak penghasilan	170.287	130.741	63.167
				Piutang derivatif - neto	-	1.493	-
				Aset tidak lancar lainnya	178.259	139.814	110.530
				Jumlah Aset Tidak Lancar	9.924.341	7.764.505	5.518.904
				<b>JUMLAH ASET</b>	<b>19.615.246</b>	<b>17.577.664</b>	<b>12.905.430</b>

## LAPORAN LABA RUGI KOMPREHENSIF KONSOLIDASIAN

Tahun yang berakhir pada tanggal-tanggal 30 Juni 2013 dan 2012 (TIDAK DIAUDIT)  
(Disajikan dalam jutaan Rupiah kecuali Laba per Saham Dasar)

	2013	2012 Disajikan Kembali
<b>PENGHASILAN NETO</b>	<b>10.486.990</b>	<b>9.898.788</b>
<b>BEBAN POKOK PENGHASILAN</b>	<b>9.182.450</b>	<b>8.632.169</b>
<b>LABA KOTOR</b>	<b>1.304.540</b>	<b>1.266.619</b>
Beban penjualan	(573.993)	(493.511)
Beban umum dan administrasi	(436.582)	(372.426)
Pendapatan operasi lain	307.335	184.896
Beban lain-lain	(44.870)	(55.235)
<b>LABA USAHA</b>	<b>556.630</b>	<b>530.343</b>
Bagian atas laba neto entitas asosiasi - neto	89.876	178.771
Pendapatan keuangan	26.332	34.089
Beban keuangan	(232.524)	(127.355)
<b>LABA SEBELUM BEBAN PAJAK PENGHASILAN</b>	<b>440.315</b>	<b>615.847</b>
Beban pajak penghasilan - neto	(31.810)	(100.715)
<b>LABA PERIODE BERJALAN</b>	<b>408.504</b>	<b>515.132</b>
<b>Pendapatan komprehensif lain:</b>		
Perubahan bersih nilai wajar investasi tersedia untuk dijual	(89.025)	29.052
Selalih kurs penjabaran laporan keuangan dalam mata uang asing	13.994	50.957
Perubahan bersih nilai wajar instrumen derivatif, neto setelah pajak	(7.578)	801
<b>Pendapatan komprehensif lain</b>	<b>(82.609)</b>	<b>80.810</b>
<b>JUMLAH LABA KOMPREHENSIF PERIODE BERJALAN</b>	<b>325.896</b>	<b>595.942</b>
<b>LABA PERIODE BERJALAN YANG DAPAT DIATRIBUSIKAN KEPADA:</b>		
Pemilik entitas induk	370.055	451.716
Kepentingan nonpengendali	38.449	63.416
<b>JUMLAH</b>	<b>408.504</b>	<b>515.132</b>
<b>JUMLAH LABA KOMPREHENSIF PERIODE BERJALAN YANG DAPAT DIATRIBUSIKAN KEPADA:</b>		
Pemilik entitas induk	283.589	516.543
Kepentingan nonpengendali	42.307	77.398
<b>JUMLAH</b>	<b>325.896</b>	<b>595.942</b>
<b>LABA PER SAHAM DASAR YANG DAPAT DIATRIBUSIKAN KEPADA PEMILIK ENTITAS INDUK</b>	<b>134</b>	<b>289</b>

### CATATAN:

- Informasi keuangan di atas diambil dari laporan keuangan konsolidasian pada tanggal 30 Juni 2013 (tidak diaudit), 31 Desember 2012 (diaudit) dan 1 Januari 2012/31 Desember 2011 (diaudit).
- Informasi tertentu seperti laporan perubahan ekuitas konsolidasian dan catatan atas laporan keuangan konsolidasian, tidak termasuk dalam informasi yang disajikan di atas.
- Laba per saham dasar yang dapat diatribusikan kepada pemilik entitas induk dihitung berdasarkan rata-rata tertimbang jumlah saham yang ditempatkan dan disetor penuh selama masing-masing tahun terkait.
- Nilai tukar mata uang asing yang digunakan pada tanggal 30 Juni 2013 dan 31 Desember 2012 masing-masing adalah Rp9.929 dan Rp8.670 untuk setiap 1 Dolar AS.
- PT Indomobil Sukses Internasional Tbk dan Entitas Anak telah menerapkan revisi Standar Akuntansi Keuangan tertentu di Indonesia yang berlaku efektif pada tahun 2012 dan 2013.

## LAPORAN ARUS KAS KONSOLIDASIAN

Tahun yang berakhir pada tanggal-tanggal 30 Juni 2013 dan 2012 (TIDAK DIAUDIT)  
(Disajikan dalam jutaan Rupiah)

	2013	2012
<b>ARUS KAS DARI AKTIVITAS OPERASI</b>		
Penerimaan kas dari pelanggan	11.709.082	12.031.537
Pembayaran kas kepada pemasok	(10.991.937)	(12.276.494)
Pembayaran beban usaha	(614.402)	(367.670)
Pembayaran beban gaji	(280.638)	(307.392)
Pembayaran pajak	(227.590)	(337.820)
Pembayaran beban bunga dan beban keuangan lainnya	(350.318)	(261.291)
Penerimaan (pembayaran) lain-lain - neto	221.869	(372.508)
<b>Kas neto digunakan untuk aktivitas operasi</b>	<b>(533.934)</b>	<b>(1.891.646)</b>
<b>ARUS KAS DARI AKTIVITAS INVESTASI</b>		
Penerimaan dividen dari entitas asosiasi	80.204	105.305
Penerimaan dari penjualan aset tetap	6.010	5.930
Bunga yang diterima dan penerimaan dari pencairan kas di bank dan deposito berjangka yang dibatasi penggunaannya	(3.976)	5.488
Penerimaan dari penjualan penyerahan saham	-	330
Pembelian aset tetap dan properti investasi	(598.359)	(600.687)
Penerimaan penambahan modal saham dari non-pengendali	-	19.900
Penambahan penyerahan saham	(257.083)	(569.568)
Pembayaran dividen	(3.136)	(153.663)
<b>Kas neto digunakan untuk aktivitas investasi</b>	<b>(776.340)</b>	<b>(1.186.989)</b>
<b>ARUS KAS DARI AKTIVITAS PENDANAAN</b>		
Penerimaan dari utang jangka pendek	3.846.716	5.744.466
Penerimaan dari utang jangka panjang	3.532.836	3.331.487
Penerimaan dari sumber pendanaan lainnya	120.358	232.395
Pembayaran utang jangka pendek	(3.221.248)	(4.032.374)
Pembayaran utang jangka panjang	(2.183.581)	(1.634.173)
Pembayaran untuk sumber pendanaan lainnya	(414.960)	(182.040)
<b>Kas neto diperoleh dari aktivitas pendanaan</b>	<b>1.680.122</b>	<b>3.459.781</b>
<b>KENAIKAN (PENURUNAN) NETO KAS DAN SETARA KAS</b>	<b>369.848</b>	<b>381.150</b>
<b>KAS DAN SETARA KAS AWAL PERIODE</b>	<b>1.135.008</b>	<b>1.609.296</b>
<b>Dampak neto perubahan nilai tukar atas kas dan setara kas</b>	<b>346</b>	<b>(51)</b>
<b>KAS DAN SETARA KAS AKHIR PERIODE</b>	<b>1.505.203</b>	<b>1.990.396</b>

Jakarta, 30 Juli 2013

DIREKSI

PT INDOMOBIL SUKSES INTERNASIONAL Tbk

PT INDOMOBIL SUKSES INTERNASIONAL TBK  
AND SUBSIDIARIES  
WISMA INDOMOBIL I, 6TH FLOOR, JL. LET. JEND. M.T. HARYONO KAV. 8  
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JAKARTA 13330, INDONESIA

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION				CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME			CONSOLIDATED STATEMENTS OF CASH FLOWS							
June 30, 2013 (unaudited), December 31, 2012 (audited) and January 1, 2012/December 31, 2011 (audited)				June 30, 2013 (unaudited), December 31, 2012 (unaudited) and January 1, 2012/December 31, 2011 (unaudited)			June 30, 2013 and 2012 (UNAUDITED)							
(Expressed in Rupiah million, except Earnings per Share-Basic)				(Expressed in Rupiah million, except Earnings per Share-Basic)			(Expressed in Rupiah million)							
A S S E T S	June 30, 2013	December 31, 2012	January 1, 2012/As restated	LIABILITIES AND EQUITY	June 30, 2013	December 31, 2012	January 1, 2012/As restated	2013	2012	2013	2012			
<b>CURRENT ASSETS</b>				<b>CURRENT LIABILITIES</b>				<b>NET REVENUES</b>	10,486,990	9,898,788	<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>	11,709,082	12,031,537	
Cash and cash equivalents	1,505,203	1,135,008	1,609,296	Short-term loans	4,042,374	3,201,598	1,142,251	<b>COST OF REVENUES</b>	9,182,450	8,632,189	Cash receipts from customers	(10,991,937)	(12,276,494)	
Accounts receivable	159,550	167,874	100,355	Accounts payable				<b>GROSS PROFIT</b>	1,304,540	1,266,619	Payments of operating expenses	(514,402)	(367,678)	
Related parties				Trade	430,618	348,935	432,303	<b>SELLING EXPENSES</b>	(573,993)	(493,511)	Payment of salaries	(280,838)	(307,332)	
Third parties - net of allowance for impairment losses of Rp6,588 as of June 30, 2013, Rp17,894 as of December 31, 2012 and Rp16,402 as of January 1, 2012/December 31, 2011	2,117,082	1,792,339	1,122,264	Third parties	566,354	226,951	215,181	<b>GENERAL AND ADMINISTRATIVE EXPENSES</b>	(436,582)	(372,426)	Payments of taxes	(227,500)	(337,820)	
Financing - net of allowance for impairment losses of Rp18,640 as of June 30, 2013, Rp30,114 as of December 31, 2012 and Rp19,931 as of January 1, 2012/December 31, 2011	1,421,224	2,111,287	1,689,941	Others	-	7,496	185,598	<b>OTHER OPERATING INCOME</b>	307,335	184,896	Payments of interest and other financing charges	(350,318)	(261,291)	
Other receivables				Third parties	195,913	439,555	275,083	<b>OTHER EXPENSES</b>	(44,670)	(55,235)	Other receipts (payments) - net	221,889	(372,509)	
Related parties				Related parties	106,911	56,930	110,004	<b>OPERATING PROFIT</b>	558,630	530,343	<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>	80,204	105,305	
Third parties - net of allowance for impairment losses of Rp1,173 as of June 30, 2013, Rp1,054 as of December 31, 2012 and Rp1,146 as of January 1, 2012/December 31, 2011	217,990	291,889	140,000	Advances from customers and distributors	230,889	223,845	122,007	Equity in net earnings of associated companies - net	69,676	178,771	Dividends received from associated entities	6,910	5,930	
Inventories - net of allowance for inventory obsolescence of Rp7,038 as of June 30, 2013, Rp7,134 as of December 31, 2012 and Rp17,984 as of January 1, 2012/December 31, 2011	3,530,109	3,888,215	2,407,381	Texas payable	101,011	56,930	110,004	Finance income	26,332	34,059	Proceeds from sale of fixed assets	-	-	
Advance payments	360,388	111,281	79,024	Accrued expenses	23,081	19,968	18,416	Finance charges	(232,524)	(127,355)	Interest received on and proceeds from terminations of restricted cash in banks and time deposits	(3,976)	5,488	
Prepaid payments	202,427	201,051	148,003	Short-term employees benefit liabilities	3,276	-	978	<b>INCOME BEFORE INCOME TAX EXPENSE</b>	440,315	615,847	Proceeds from sale of investment in shares of stock	-	330	
Prepaid expenses	138,216	98,164	68,167	Derivatives payable - net				Income tax expense - net	(31,810)	(100,715)	Acquisition of fixed assets and investment property	(698,350)	(800,687)	
Total Current Assets	9,690,905	9,813,159	7,386,626	Current maturities of long-term debts	874,188	772,702	705,039	<b>INCOME FOR THE PERIOD</b>	408,504	515,132	Proceeds from addition in shares of stock from non-controlling interest	-	16,900	
				Bank loans	106,119	585,128	277,223	<b>OTHER COMPREHENSIVE INCOME:</b>			Addition in investment in shares of stock	(257,083)	(586,588)	
				Bonds payable - net	78,505	124,377	53,994	Net change in fair value of available-for-sale investment	(86,025)	29,052	Payment of dividends	(3,136)	(153,683)	
				Consumer financing	29,202	89,426	210,008	Foreign exchange difference from translation of financial statements	13,994	59,957	<b>NET CASH USED IN INVESTING ACTIVITIES</b>	(778,240)	(1,186,085)	
				Other loans	40,648	35,670	206,253	Net change in fair value of derivative instruments, net of tax	(7,578)	801	<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>	3,849,716	5,744,486	
				Provision for employee service entitlements benefits	101,892	95,710	79,651	<b>TOTAL COMPREHENSIVE INCOME FOR THE PERIOD</b>	325,898	595,842	Proceeds from short-term loans	3,532,836	3,331,487	
				Unearned revenue	11,328	10,294	20,177	<b>INCOME FOR THE PERIOD ATTRIBUTABLE TO:</b>			Proceeds from other financing activities	120,358	232,395	
				Deferred tax liabilities - net	19,132	12,453	481	Equity holders of the parent entity	370,055	451,716	Payments of short-term loans	(3,221,248)	(4,032,374)	
				Total Non-Current Liabilities	5,338,972	3,905,732	2,415,409	Non-controlling interests	38,449	63,416	Payments of long-term loans	(2,183,581)	(1,834,173)	
				<b>TOTAL LIABILITIES</b>	13,684,740	11,889,218	7,830,587	<b>TOTAL</b>	408,504	515,132	Payments of other financing activities	(414,960)	(182,040)	
								<b>INCOME FOR THE PERIOD ATTRIBUTABLE TO:</b>			<b>NET CASH PROVIDED BY FINANCING ACTIVITIES</b>	1,680,122	3,459,781	
				<b>EQUITY</b>				Equity holders of the parent entity	263,580	519,543	<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	369,848	381,150	
				Equity Attributable to the Equity Holders of the Parent Entity				Non-controlling interests	42,307	77,399	<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	1,135,008	1,809,298	
				Share capital				<b>TOTAL</b>	325,898	595,842	<b>NET EFFECT OF CHANGES IN EXCHANGE RATE ON CASH AND CASH EQUIVALENTS</b>	346	(51)	
				Authorized - 7,600,000,000 shares (2011 and January 1, 2011/December 31, 2010: 3,800,000,000 shares) per value of Rp250 each (2011 and January 1, 2011/December 31, 2010: Rp500 per shares)				<b>EARNINGS PER SHARE-BASIC ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT ENTITY</b>	134	289	<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>	1,505,203	1,990,398	
				Issued and fully paid - 2,765,278,412 shares as of June 30, 2013 and December 31, 2012, 1,362,639,208 shares as of January 1, 2012/December 31, 2011	691,320	691,320	691,320							
				Premium on share capital	2,833,425	2,833,859	2,898,759							
				Differences arising from changes in equity of subsidiaries and effects of transactions with non-controlling interests	(82,843)	(82,172)	(63,700)							
				Retained earnings										
				Appropriated	10,000	5,000	-							
				Unappropriated	1,959,583	1,674,721	1,041,142							
				Other comprehensive income	(23,089)	63,630	102,151							
				Sub-total	5,388,305	5,186,358	4,669,670							
				Non-controlling interests	562,111	522,087	405,173							
				Total Equity	5,950,506	5,708,445	5,074,843							
				<b>TOTAL LIABILITIES AND EQUITY</b>	19,615,248	17,577,864	12,905,430							

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION				CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME			CONSOLIDATED STATEMENTS OF CASH FLOWS						
June 30, 2013 (unaudited), December 31, 2012 (audited) and January 1, 2012/December 31, 2011 (audited)				June 30, 2013 (unaudited), December 31, 2012 (unaudited) and January 1, 2012/December 31, 2011 (unaudited)			June 30, 2013 and 2012 (UNAUDITED)						
(Expressed in Rupiah million, except Earnings per Share-Basic)				(Expressed in Rupiah million, except Earnings per Share-Basic)			(Expressed in Rupiah million)						
A S S E T S	June 30, 2013	December 31, 2012	January 1, 2012/As restated	LIABILITIES AND EQUITY	June 30, 2013	December 31, 2012	January 1, 2012/As restated	2013	2012	2013	2012		
<b>CURRENT ASSETS</b>				<b>CURRENT LIABILITIES</b>				<b>NET REVENUES</b>	10,486,990	9,898,788	<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>	11,709,082	12,031,537
Cash and cash equivalents	1,505,203	1,135,008	1,609,296	Short-term loans	4,042,374	3,201,598	1,142,251	<b>COST OF REVENUES</b>	9,182,450	8,632,189	Cash receipts from customers	(10,991,937)	(12,276,494)
Accounts receivable	159,550	167,874	100,355	Accounts payable				<b>GROSS PROFIT</b>	1,304,540	1,266,619	Payments of operating expenses	(514,402)	(367,678)
Related parties				Trade	430,618	348,935	432,303	<b>SELLING EXPENSES</b>	(573,993)	(493,511)	Payment of salaries	(280,838)	(307,332)
Third parties - net of allowance for impairment losses of Rp6,588 as of June 30, 2013, Rp17,894 as of December 31, 2012 and Rp16,402 as of January 1, 2012/December 31, 2011	2,117,082	1,792,339	1,122,264	Third parties	566,354	226,951	215,181	<b>GENERAL AND ADMINISTRATIVE EXPENSES</b>	(436,582)	(372,426)	Payments of taxes	(227,500)	(337,820)
Financing - net of allowance for impairment losses of Rp18,640 as of June 30, 2013, Rp30,114 as of December 31, 2012 and Rp19,931 as of January 1, 2012/December 31, 2011	1,421,224	2,111,287	1,689,941	Others	-	7,496	185,598	<b>OTHER OPERATING INCOME</b>	307,335	184,896	Payments of interest and other financing charges	(350,318)	(261,291)
Other receivables				Third parties	195,913	439,555	275,083	<b>OTHER EXPENSES</b>	(44,670)	(55,235)	Other receipts (payments) - net	221,889	(372,509)
Related parties				Related parties	106,911	56,930	110,004	<b>OPERATING PROFIT</b>	558,630	530,343	<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>	80,204	105,305
Third parties - net of allowance for impairment losses of Rp1,173 as of June 30, 2013, Rp1,054 as of December 31, 2012 and Rp1,146 as of January 1, 2012/December 31, 2011	217,990	291,889	140,000	Advances from customers and distributors	230,889	223,845	122,007	Equity in net earnings of associated companies - net	69,676	178,771	Dividends received from associated entities	6,910	5,930
Inventories - net of allowance for inventory obsolescence of Rp7,038 as of June 30, 2013, Rp7,134 as of December 31, 2012 and Rp17,984 as of January 1, 2012/December 31, 2011	3,530,109	3,888,215	2,407,381	Texas payable	101,011	56,930	110,004	Finance income	26,332	34,059	Proceeds from sale of fixed assets	-	-
Advance payments	360,388	111,281	79,024	Accrued expenses	23,081	19,968	18,416	Finance charges	(232,524)	(127,355)	Interest received on and proceeds from terminations of restricted cash in banks and time deposits	(3,976)	5,488
Prepaid payments	202,427	201,051	148,003	Short-term employees benefit liabilities	3,276	-	978	<b>INCOME BEFORE INCOME TAX EXPENSE</b>	440,315	615,847	Proceeds from sale of investment in shares of stock	-	330
Prepaid expenses	138,216	98,164	68,167	Derivatives payable - net				Income tax expense - net	(31,810)	(100,715)	Acquisition of fixed assets and investment property	(698,350)	(800,687)
Total Current Assets	9,690,905	9,813,159	7,386,626	Current maturities of long-term debts	874,188	772,702	705,039	<b>INCOME FOR THE PERIOD</b>	408,504	515,132	Proceeds from addition in shares of stock from non-controlling interest	-	16,900
				Bank loans	106,119	585,128	277,223	<b>OTHER COMPREHENSIVE INCOME:</b>			Addition in investment in shares of stock	(257,083)	(586,588)
				Bonds payable - net	78,505	124,377	53,994	Net change in fair value of available-for-sale investment	(86,025)	29,052	Payment of dividends	(3,136)	(153,683)
				Consumer financing	29,202	89,426	210,008	Foreign exchange difference from translation of financial statements	13,994	59,957	<b>NET CASH USED IN INVESTING ACTIVITIES</b>	(778,240)	(1,186,085)
				Other loans	40,648	35,670	206,253	Net change in fair value of derivative instruments, net of tax	(7,578)	801	<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>	3,849,716	5,744,486
				Provision for employee service entitlements benefits	101,892	95,710	79,651	<b>TOTAL COMPREHENSIVE INCOME FOR THE PERIOD</b>	325,898	595,842	Proceeds from short-term loans	3,532,836	3,331,487
				Unearned revenue	11,328	10,294	20,177	<b>INCOME FOR THE PERIOD ATTRIBUTABLE TO:</b>			Proceeds from other financing activities	120,358	232,395
				Deferred tax liabilities - net	19,132	12,453	481	Equity holders of the parent entity	370,055	451,716	Payments of short-term loans	(3,221,248)	(4,032,374)
				Total Non-Current Liabilities	5,338,972	3,905,732	2,415,409	Non-controlling interests	38,449	63,416	Payments of long-term loans	(2,183,581)	(1,834,173)
				<b>TOTAL LIABILITIES</b>	13,684,740	11,889,218	7,830,587	<b>TOTAL</b>	408,504	515,132	Payments of other financing activities	(414,960)	(182,040)
								<b>INCOME FOR THE PERIOD ATTRIBUTABLE TO:</b>			<b>NET CASH PROVIDED BY FINANCING ACTIVITIES</b>	1,680,122	3,459,781
				<b>EQUITY</b>				Equity holders of the parent entity	263,580	519,543	<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	369,848	381,150
				Equity Attributable to the Equity Holders of the Parent Entity				Non-controlling interests	42,307	77,399	<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	1,135,008	1,809,298
				Share capital				<b>TOTAL</b>	325,898	595,842	<b>NET EFFECT OF CHANGES IN EXCHANGE RATE ON CASH AND CASH EQUIVALENTS</b>	346	(51)
				Authorized - 7,600,000,000 shares (2011 and January 1, 2011/December 31, 2010: 3,800,000,000 shares) per value of Rp250 each (2011 and January 1, 2011/December 31, 2010: Rp500 per shares)				<b>EARNINGS PER SHARE-BASIC ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT ENTITY</b>	134	289	<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>	1,505,203	1,990,398
				Issued and fully paid - 2,765,278,412 shares as of June 30, 2013 and December 31, 2012, 1,362									